

# JONATHAN COOPER

390 Bay Street, Suite 200, Toronto, ON M5H 2B1  
T. (416) 216-1577 • jon@coopermediation.ca

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## Education:

- ✧ University of Guelph - Bachelor of Commerce (*Accounting*) - Honours      Graduated: April 2014
  - Received the Academic Excellence in Accounting Award      August 2013
  - Member of the Dean's Honour List      Fall 2011, Winter 2012, Fall 2012

## Work Experience:

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### Cooper Mediation Inc. (Toronto, ON):

Mediator

September 2014 - Present

- ✧ Mediated over 250 personal injury matters as lead mediator
- ✧ Attended at over 100 mediations with Vance Cooper
- ✧ Attended at over 100 mediations with other mediators
- ✧ Observed presentation and negotiation skills of lawyers and claims adjusters
- ✧ Facilitated expectation management skills in relation to both individual and institutional clients
- ✧ Utilized processes and skills to analyze and negotiate complex problems

### Ontario Mandatory Mediation Program (Toronto, ON):

Roster Mediator

September 2016 - December 2017

- ✧ Met provincial standards/criteria to be added to the Roster
- ✧ Demonstrated competence in the following areas:
  - Experience as a mediator
  - Training in mediation
  - Educational Background
  - Familiarity with the civil justice system

### Network Court Reporting and Mediation (Toronto, ON):

Court Reporter/Monitor

August 2014 - July 2015

- ✧ Responsible for keeping written records of legal proceedings during examinations for discovery
- ✧ Demonstrated ability to manage detail oriented tasks in real time
- ✧ Observed lawyers in a conflict environment
- ✧ Observed witnesses examined under oath and evaluate both the content of their evidence and the presentation of their evidence [credibility/likability]

## Presentations / Papers:

- ✧ Toronto Lawyers Association (Speaker/Panellist)      April 11, 2016
  - Get Primed for Mediation Success - How to Make the Most of Your Next Mediation
  - One of four mediators on a panel presenting to an audience of 60 people
  - Spoke on the topic of getting the most out of your roster mediator
  - Presented a paper entitled "How to Get the Most Out of Your Roster Mediator"
- ✧ Unica Insurance Inc. (Presenter)      January 23, 2015
  - Negotiation Workshop
  - Co-presented negotiation workshops for 20+ insurance adjusters
- ✧ Ontario Hazelnuts Symposium (Speaker)      March 2014
  - Market Opportunities for Hazelnuts
  - Spoke to 150 delegates of the Ontario Hazelnut Association on behalf of the University of Guelph regarding the growth of the hazelnut industry

## Courses / Seminars:

- ◇ ADR Chambers/Stitt Feld Handy Group – Alternative Dispute Resolution (October 6-9, 2014)
  - Advanced ADR (February 9 – 12, 2015)
- ◇ ADR Institute of Ontario - Scott Densem: Making Mediation Work (September 16, 2014)
  - Ethics Course (September 2014)
  - Gary Furlong: Civil Procedure for Non-Lawyers (November 22, 2014)
  - 17th Annual Round Table Discussion Groups (November 27, 2014)
  - The Business of ADR – Jeff Morris (March 3, 2015)
  - Exerting Professional Influence Towards Resolution (December, 2015)
- ◇ Advocates Society - Tricks of the Trade (January 30, 2015)
  - The Art of Communication and Persuasion (July 15, 2015)
- ◇ Canadian Defence Lawyers - Boot Camp Toronto (September 4, 2014)
  - Accident Benefits Spring Symposium 2016 (April 28, 2016)
  - Boot Camp Toronto (September 1, 2016)
- ◇ Insurance Institute of Canada – Principles and Practice of Insurance (May 16, 2015)
  - Automobile Insurance – Part 1 (July 3, 2015)
  - SABS for Non-Claims Professionals (September 29, 2015)
  - The Future of Auto Insurance (March 22, 2016)
  - Auto Insurance Reforms (May 10, 2016)
- ◇ Law Society of Upper Canada – A Primer on Mediation: For Litigators (April 5, 2016)
- ◇ Medico Legal Society of Toronto - Cataclysmic (February 4, 2015)
- ◇ Ontario Bar Association – Accident Benefits: A Practical Guide (November 25, 2014)
  - Institute 2015 – Insurance Law (February 4, 2015)
  - Joint Sessions and Opening Statements (June 7, 2016)
- ◇ Osgoode PD/Winkler - Mediation Issues/Strategies For Advanced Mediators (May 14, 2015)
  - “The UnSettleable Case” - Advanced Strategies (May 12, 2016)
- ◇ OTLA – Fall Conference Participant (October 20 - 21, 2014)
  - Spring Conference Participant (May 21 – 22, 2015)
- ◇ Seminar Partners – Effective Legal Negotiation & Settlement (March 8, 2016)
  - Advanced Storytelling & Persuasion Skills for Lawyers (April 14, 2016)
  - The Truth About Deception Recognition (April 19, 2016)
- ◇ Toronto Lawyers Association - Strategies for an Effective Mediation (September 16, 2014)

## Volunteer Experience:

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### Vancestock Charity Concert:

Social Media and Promotion Coordinator

- ◇ Promoted a yearly charity concert in support of Trails Youth Initiative which sends at-risk inner city children to summer camp

### Darryl Sittler Smart\*Ass Golf Tournament:

Volunteer

- ◇ Helped run a golf tournament sponsored by Screen Colons Canada.
- ◇ Organized, greeted and registered golfers at the start of the day; facilitated games and programs to raise additional money for colon screening research; sold raffle tickets and auction prizes; helped with the takedown/clean-up from the event

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## Achievements, Certifications & Memberships

- ◇ Ontario Mandatory Mediation Program – Roster Mediator 2016
- ◇ ADR Institute of Ontario 2014
- ◇ Specialty Staff Member of the Month – Bayview Glen Day Camp 2014
- ◇ Senior Athletic Award – North Toronto C.I. 2009